



Motorola Solutions Inc.  
Carlo Romaniello  
123 Tice Boulevard  
Woodcliff Lake, NJ 07677

## New York State Contract Pricing

Date 9/20/16

Quotation valid for 180 days  
Prepared by: Carlo Romaniello

Quotation For: Alex Rau  
Sullivan County 911  
PO Box 5012  
Monticello, NY 12701

### SUBSCRIBERS MOBILES, PORTABLES, PAGERS

					SHIP DATE 6 weeks	TERMS: Net 30 days from invoice	
ITEM	QTY	MODEL	DESCRIPTION	LIST PRICE	CONTRACT PRICE	EXTENDED AMOUNT	Discount %
APX1000 PORTABLE							
1	1	H84KDD9PW5 N	APX 1000 VHF MODEL 1.5 PORTABLE	1,350.00	\$ 1,012.50	\$ 1,012.50	25%
	1	QA04097	ENH: P25 CONVENTIONAL	\$350.00	\$ 262.50	\$ 262.50	25%
	1	HA00022AB	ADD: 3 YEAR SERVICE FROM THE START LITE	84.00	\$ 84.00	\$ 84.00	0%
					\$ -	\$ -	
	1	WPLN4232A	CHARGER, SINGLE-UNIT, IMPRES, 1.25A, 115VAC, US/NA	63.00	\$ 47.25	\$ 47.25	25%
			APX1000 does not meet IP67, it meets IP54 only. Does not meet UL intrinsically safe. Not capable of encryption. P25 trunking capable, not equipped. APX1000 listed does not have keypad (3 soft keys only). Other options and features available.				
APX4000 PORTABLE							
2	1	H51KDF9PW6 N	APX 4000 VHF MHZ MODEL 2 PORTABLE	1,400.00	\$ 1,050.00	\$ 1,050.00	25%
	1	QA04865	ADD: TWO KNOB CONFIGURATION	0.00	\$ -	\$ -	25%
	1	QA02829	ENH: ANALOG CONVENTIONAL	400.00	\$ 300.00	\$ 300.00	25%
	1	H885BK	ADD: 3 YEAR SERVICE FROM THE START LITE	84.00	\$ 84.00	\$ 84.00	0%
					\$ -	\$ -	25%
	1	WPLN4232A	CHARGER, SINGLE-UNIT, IMPRES, 1.25A, 115VAC, US/NA	63.00	\$ 47.25	\$ 47.25	25%
			APX4000 is capable of UL intrinsically safe, not equipped. Capable of encryption, not equipped. P25 trunking capable, not equipped. APX4000 listed has limited keypad. Other options and features available.				
APX6000XE PORTABLE							
3	1	H98KGF9PW6BN	APX6000 VHF MHZ MODEL 2.5 PORTABLE	2,200.00	\$ 1,650.00	\$ 1,650.00	25%
	1	QA02006	ENH: APX6000XE RUGGED RADIO	800.00	\$ 600.00	\$ 600.00	25%



	1	Q241	ADD: ANALOG OPERATION	0.00	\$ -	\$ -	25%
	1	H35	ADD: CONVENTIONAL OPERATION	500.00	\$ 375.00	\$ 375.00	25%
	1	H64	ALT: PUBLIC SAFETY YELLOW HOUSING	25.00	\$ 18.75	\$ 18.75	25%
	1	H885BK	ADD: 3 YEAR SERVICE FROM THE START LITE	84.00	\$ 84.00	\$ 84.00	0%
					\$ -	\$ -	
	1	NNTN8860A	CHARGER, SINGLE-UNIT, IMPRES 2, 3A, 115VAC, US/NA	150.00	\$ 112.50	\$ 112.50	25%
			<i>APX6000XE is capable of UL intrinsically safe, not equipped. Capable of encryption, not equipped. P25 trunking capable, not equipped.</i>				
			<i>APX6000 listed has partial keypad. Other options and features available.</i>				
			<b>APX1500 MOBILE</b>		\$ -	\$ -	0%
4	1	M36URS9PW1 N	APX1500 VHF	1,504.00	\$ 1,128.00	\$ 1,128.00	25%
	1	Q811	ADD: SOFTWARE P25 CONVENTIONAL	650.00	\$ 487.50	\$ 487.50	25%
	1	GA00804	ADD: APX O2 CONTROL HEAD (Grey)	492.00	\$ 369.00	\$ 369.00	25%
	1	G444	ADD: APX CONTROL HEAD SOFTWARE	0.00	\$ -	\$ -	25%
	1	G66	ADD: DASH MOUNT	125.00	\$ 93.75	\$ 93.75	25%
	1	G792	ADD: VHF ANT WIDEBAND 136-174 MHZ	75.00	\$ 56.25	\$ 56.25	25%
	1	G831	ADD: SPKR 15W WATER RESISTANT	60.00	\$ 45.00	\$ 45.00	25%
	1	W22	ADD: PALM MICROPHONE	72.00			
	1	G24	ADD: 3 YEAR SERVICE FROM THE START LITE	121.00	\$ 121.00	\$ 121.00	0%
			<i>APX1500 is not encryption capable. P25 trunking capable, not equipped.</i>				
			<i>This is a dash mount radio. Other options and features available.</i>				
			<b>APX4500 MOBILE</b>				
5	1	M22KSS9PW1 N	APX4500 VHF	1,099.00	\$ 824.25	\$ 824.25	25%
	1	QA02829	ADD: ANALOG CONVENTIONAL	400.00	\$ 300.00	\$ 300.00	25%
	1	GA00804	ADD: APX O2 CONTROL HEAD (Grey)	492.00	\$ 369.00	\$ 369.00	25%
	1	G444	ADD: APX CONTROL HEAD SOFTWARE	0.00	\$ -	\$ -	25%
	1	G66	ADD: DASH MOUNT	125.00	\$ 93.75	\$ 93.75	25%
	1	G792	ADD: VHF ANT WIDEBAND 136-174 MHZ	75.00	\$ 56.25	\$ 56.25	25%
	1	G831	ADD: SPKR 15W WATER RESISTANT	60.00	\$ 45.00	\$ 45.00	25%
	1	W22	ADD: PALM MICROPHONE	72.00	\$ 54.00	\$ 54.00	25%
	1	G24	ADD: 3 YEAR SERVICE FROM THE START LITE	121.00	\$ 121.00	\$ 121.00	0%
			<i>APX4500 is encryption capable, not equipped. P25 trunking capable, not equipped.</i>				
			<i>This is a dash mount radio. Other options and features available.</i>				
			<b>APX6500 MOBILE</b>				
6	1	M25URS9PW1 N	APX6500 VHF MID POWER	1,899.00	\$ 1,424.25	\$ 1,424.25	25%
	1	G241	ENH: SW ASTRO READY (ANALOG)	\$0.00	\$ -	\$ -	
	1	G48	ENH: CONVENTIONAL OPERATION APX6500	\$500.00	\$ 375.00	\$ 375.00	25%
	1	G442	ADD: O5 CONTROL HEAD	\$432.00	\$ 324.00	\$ 324.00	25%
	1	G444	ADD: APX CONTROL HEAD SOFTWARE	0.00	\$ -	\$ -	25%
	1	G66	ADD: DASH MOUNT	125.00	\$ 93.75	\$ 93.75	25%
	1	G792	ADD: VHF ANT WIDEBAND 136-174 MHZ	75.00	\$ 56.25	\$ 56.25	25%
	1	G831	ADD: SPKR 15W WATER RESISTANT	60.00	\$ 45.00	\$ 45.00	25%
	1	W22	ADD: PALM MICROPHONE	72.00	\$ 54.00	\$ 54.00	25%
	1	G24	ADD: 3 YEAR SERVICE FROM THE START LITE	121.00	\$ 121.00	\$ 121.00	
			<i>APX6500 is encryption capable, not equipped. P25 trunking capable, not equipped.</i>				
			<i>This is a dash mount radio. Other options and features available.</i>				
			<b>MINITOR VI PAGERS</b>				
7	1	A03JAC9JA2_N	MINITOR VI PAGER 143-174 MHZ - 5 CHANNEL NON- INTRINSICALLY SAFE	523.00	\$ 339.95	\$ 339.95	35%
	1	TDCHG0136	Standard Charger (RLN6505) N/C	0.00	\$ -	\$ -	
	1	QA03817	Two Year Standard Warranty	0.00	\$ -	\$ -	
			<i>Minitor VI pager - other options and features available.</i>				

	1	A03JAC9JA1_N	MINITOR VI PAGER 143-174 MHZ - 5 CHANNEL INTRINSICALLY SAFE	588.00	\$ 382.20	\$ 382.20	35%
	1	TDCHG0136	Standard Charger (RLN6505) N/C	0.00	\$ -	\$ -	
	1	QA03817	Two Year Standard Warranty	0.00	\$ -	\$ -	
			<i>Minitor VI pager - other options and features available.</i>				
7	0	Services	On-Site Service / Install - normal hours		\$ 188.00	\$ -	
8	0	Services	Radio Programming (per unit)		\$ 31.00	\$ -	

**Notes:**

**DOES NOT INCLUDE INSTALLATION OR PROGRAMMING**

TOTAL	
SALES TAX	n/a
GROUND SHIPPING	included
<b>TOTAL</b>	<b>\$ -</b>





# MOTOROLA SOLUTIONS

## Sales Terms and Conditions:

Payment Terms:	Contract Payment terms are net 30 days after date of invoice. Terms should be stated on your purchase order. Individual items are billed as they are shipped.
Price & Terms:	All prices, terms, & conditions in this quotation are based on <b>Motorola's proposed New York State Contract</b>
Purchase order:	Purchase orders should be made out to Motorola Solutions Inc. and require bill to, and ship to address. An Ultimate address is required if different than the ship to and/or bill to address. PO number and date are required. PO must be signed if required.
Please mail purchase order to:	<b>Motorola Solutions Inc. 123 Tice Boulevard Woodcliff Lake, NJ 07677</b>
Warranty Period:	Motorola's standard warranty is one year on parts and labor, from the date of shipment date of the equipment, except if noted differently.
Shipping:	Shipping is done via UPS, truck freight, or electronics delivery van. Delivery is FOB origin and ground shipping charges are paid by Motorola under the terms of the Contract. Ground shipping time normally takes approximately 3 to 5 working days. If requested, priority shipping is available, however there is an additional charge for this option.
Delivery	All delivery times are from the date the FACTORY receives the order.
Schedule:	Order processing time may add up to an additional 2 days. Standard shipping schedule for portables and mobiles is typically 25 days [or sooner]. Standard shipping schedule for repeaters, base stations, receivers is 35 days. Shipping schedule for various base station / repeater antennas can vary between 30 to 55 days.

Typically orders can be expedited for quicker delivery if necessary, please let me know if you would like me to expedite this order.  
Motorola appreciates the opportunity to provide this quotation and we look forward to serving your agency.  
Please let us know if we can provide any additional information or assistance.

Additional Information about Motorola's Government & Enterprise equipment, solutions and services can be found at the following web site:  
<http://www.motorola.com/governmentandenterprise/public/functions/home/home.aspx>

Thank You